

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2003¹

GROUP MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Group ² Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	347	69	506	0	3,276	122	1,207	386	4,235	0	1,585	692	1,390	1,882	15,697
CIGNA HealthCare of Massachusetts, Inc.	371	78	885	0	1,676	217	1,862	483	3,621	0	1,200	974	617	19,245	31,229
ConnectiCare of Massachusetts, Inc.	4	22	1	0	2	200	6,742	1,564	1	0	0	0	0	75	8,611
Fallon Community Health Plan, Inc.	125	30	925	3	5,115	766	746	179	14,405	0	2,175	916	795	107,999	134,179
Great-West Healthcare of Massachusetts, Inc. ³	8	0	9	0	33	0	5	2	111	0	15	10	18	72	283
Harvard Pilgrim Health Care, Inc.	24,527	947	42,343	3,285	48,203	870	2,941	1,600	135,923	23	78,116	54,836	67,131	41,441	502,186
Health New England, Inc.	2	9,863	2	1	1	5,968	32,319	13,789	9	0	0	0	1	315	62,270
HMO Blue ⁴	27,195	19,654	57,289	287	97,018	8,761	42,729	16,196	178,540	544	81,536	61,948	46,110	66,405	704,212
Neighborhood Health Plan, Inc.	64	55	913	2	2,433	6	66	34	4,472	0	2,681	1,725	13,189	329	25,969
Tufts Associated HMO, Inc. ⁵	9,526	2,357	24,693	0	60,679	4,687	12,518	8,030	137,365	1	53,219	39,010	35,307	55,823	443,215
UnitedHealthcare of New England, Inc.	835	1	17,808	9	202	0	35	10	346	1	920	1,406	108	1,129	22,810
Total Group Members	63,004	33,076	145,374	3,587	218,638	21,597	101,170	42,273	479,028	569	221,447	161,517	164,666	294,715	1,950,661

¹ Information reported by HMOs as of the end of the fourth quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization

Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

² Includes all commercial group members enrolled in the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

³ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁴ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁵ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.